

Company Overview

- B2B business providing _____
- Founded in 2000
- Company positioning is 1) service in an hour and 2) emergency response 24/7
- Low _____
- Scalable _____
- cont _____
- Simple, low-tech business model

PAGE FROM TRANSACTION SUMMARY

Transaction

- Acquire all of the assets of _____, the local _____ franchise by _____ ("XXX"), a to be formed entity by YOUR NAME OR ACQUISITION CORP. ("ABC")
- [ABC to issue \$2 million of Preferred Stock
 - 12% current pay dividend
 - Warrants for 50% of the common equity]
 - [Balance of purchase price to be financed with \$2 million of debt financing and \$10k of common]

Products

- Company sells time, savings and service
 - One hour service calls reduces the time spent by customers to find and visit replacement parts
 - Machinery failures cause expensive machines or production lines to sit idle. Additionally, utilizing _____ eliminates the need to stock replacement inventory.
 - 24/7 service ensures customers are operating as quickly as possible.
- Products include a comprehensive mix of high-quality _____, _____ and accessories.
- Services include product sale, labor for replacement, preventive maintenance pro _____

>>> Imbedded Excel spreadsheets - double click on each table below<<<

Sources and Uses of Funds			
Source of Funds	Amount	Use of Funds	Amount
	\$2,000	Purchase Price	\$3,500
		Excess Availability	\$360
Preferred Stock	\$2,000	Expenses	\$150
Common Equity	\$10	Item	
Total Sources	\$4,010	Total Uses	\$4,010

\$ thousands

Capitalization Table			
	\$	% of Capital	EBITDAx
Total Debt			
Preferred Equity			
Common Equity			
Total Capital	\$0	0.0%	0.0x

\$ thousands

	200x	200x	200x	200x	200x
Sales	\$1,000	\$1,100	\$1,300	\$1,200	\$1,400
Gross Profit	\$300	\$330	\$360	\$310	\$400
Gross Margin	30.0%	30.0%	27.7%	25.8%	28.6%
Adj EBITDA	\$150	\$140	\$160	\$155	\$175
Adj EBITDA %	15.0%	12.7%	12.3%	12.9%	12.5%

\$ thousands